

# Tariff

---

As part of delivering an outstanding interiors experience, we would like you to feel quite clear as to what we charge for our services. We will be only too glad to help you identify which services would best satisfy your requirements and circumstance. ....We look forward to working with you.

---

## ***Group One – Design: Outstanding Interior Services***

### **Off the Peg**

**No charge**

This is when you simply place an order with us. Should measurements be involved, we would ask you to double check and confirm them. For peace of mind, you may wish to have our professional fitter pop out. Let us know if this interests you (a fee of approximately £45.00 + vat, per hour would be charged for this service).

---

### **Just to be Sure**

**£65.00 plus vat**

When you know what you want, but would like a home visit to check measurements, positioning, any little quirks and so on. Visits will last approximately one hour.

---

### **At Home Interior Inspiration Visit**

**£120.00 plus vat**

If you feel daunted by where to start, or want to know how to bring your ideas to life, then this is the appointment for you. This is a gentle way to start to unravel your needs. One of our dedicated project managers will visit you at home, bringing expertise and care to your project. The project manager will suggest lots of ideas to consider, take you through a selection of fabrics and furnishings, and grow your ideas into a chic and comfortable reality. Visits will last approximately 2 hours.

---

### **Room Service**

**£400.00 plus vat**

The design of one entire room, from top to bottom and beginning to end. This service includes the specification of all soft furnishings, furniture and fittings, lighting and flooring. You will receive mood boards and samples, and of course have all preparatory work, estimating and quantifying completed to the very highest standards.

A dedicated project manager will be appointed to look after you.

---

### **Room Service with Jules O'Dowd**

**£1000.00 plus vat**

Enjoy feeling the energy of our Principal – Jules O'Dowd – bringing you care, expertise and product knowledge bound together with style, practicality and individuality. Additionally, a dedicated project manager will apply their skills & services to ensure that everything satisfies your needs, with your specific budget in mind.

**Bathrooms / Kitchens****£400.00 / £500.00 plus vat**

The two most important rooms in the house, demanding the most intense attention to detail. Typical projects will deliver: floor plans, elevation and 3D drawings, samples and specifications. Additionally advice will be given on: design details, flooring, lighting, wall and ceiling treatments & colours, dining furniture, door furniture, soft furnishings, and fittings & accessories.

**Mechanical & Electrical Services Drawings £450.00 plus vat (as required)**

These are required for building purposes, and are considered working drawings.

**Floor Plans and Drawings****£250.00-£450.00 plus vat, per room.**

Recommended for corporate clients and ambitious domestic schemes.

***Group Two – Design & build: domestic & commercial*****Cotton Tree Design and Build****A+B+C+D, by project**

This is the complete designing, building, decorating and soft furnishings experience. By growing your ideas with our expertise, contacts and style, we get right behind all that is required and deliver just that! For absolute transparency in these often complex projects, The Cotton Tree divides its charges for Design & Build into four sections:

**A. Domestic / Commercial Design Fee by number of rooms**

For single rooms the fees are £400.00 (domestic), and £600.00 (commercial), plus vat, per room. Multiple room projects automatically attract a 20% reduction in fees. (For example: a 3 room domestic design project would be charged at £960.00).

The Design Fee includes the following appointments:

1. Orientation & harmonisation (discovering how best to work together)
2. Site visit
3. Taking the brief
4. Delivering the brief
5. First presentation
6. Second presentation
7. Closing presentation
8. Project development meetings, on average one per week.

**B. Project Management Fee****18% plus vat, of project value**

This fee encompasses all sampling & preparation, critical path analysis, oversight, management, organisation, trade interface, completion and finishing touches.

Day to day site time is included within the Project Management fee.

Clients out of county will have a clear and practical working arrangement with their Project Manager from the outset of any project.

**C. Materials Cost****price per item**

These costs will be itemised and clarified to you before purchase, so you are fully aware of the value of the items we will bring to your home. Project Management fees are not levied on any of the soft furnishings or furniture supplied.

#### **D. Other Meetings**

#### **price per meeting**

These are meetings we will attend with you, or on your behalf, whilst progressing a project.

(For example, visiting and specifying a manufacturer). All such meetings would be pre-agreed.

Half day £200.00 plus vat

Entire day £300.00 plus vat

#### **Optional Service:**

#### **Installation Project Management**

#### **18% plus vat, of build value**

If you just don't have the time to be on site all the time, we can take that headache away, and be 'you'. We will be there guiding the project to completion with the same level of attention to detail you would apply, with the advantage of our professional experience. Many clients find this especially cost effective with building work. We keep the project running to time, and save on a lengthy snagging list.

We regret that we do not take on part installations. Our service is founded on complete dedication to superb results, and we cannot guarantee these without whole project oversight.

### ***Groups One & Two – Charges***

---

Project Charges are payable on the following basis:

50% at deposit stage, then work begins.

40% at fitting / delivery stage, when work is mostly completed.

10% at completion stage, when work is completed.

One Off Charges:

100% payable on placing an order.

### ***Group Three – Delivery, Sundries and Wider Services***

---

#### **Delivery**

We endeavour to secure free delivery as far as possible, but when unavoidable, we will itemise that cost to you. Some typical costs follow:

Deliveries of fabrics and wallpapers £10.00 plus vat

Direct delivery of furniture from manufacturer £65.00 plus vat

Local delivery £15.00 plus vat

Delivery of furniture to within 150 miles of Saxmundham by quotation

Nation-wide delivery by quotation

---

**Fire Retardency & Stain Guarding Treatments**

All upholstery fabrics must be made fire retardant. If not already treated by the fabric house, we will arrange this for you. Stain guarding is an optional and effective method of protecting your carpets or fabrics from spillages. Please note there is a minimum order value of £25 for fabric treatments.

Domestic charge

Under 3 metres

Total Charge £15.50 plus vat

Over three metres

£ 6.50 plus vat, per mtr

Contract charge

Under 3 metres

Total Charge £16.50 plus vat

Over three metres

£ 7.50 plus vat, per mtr

Forward delivery of fabric to workshop

£12.50 plus vat

---

**Professional Curtain Measuring and Fitting**

When hung poorly, even the most remarkable curtains can look mediocre. We recommend that all our curtain and pelmet customers enjoy the attention of our expert fitter both for a check-measure prior to making up, and for the fitting once the curtains have been made.

Suffolk

£40.00 plus vat, per hr

London and Other

£50.00 plus vat, per hr

---